



CHET BARBER

INDUSTRIAL SPECIALIST

Chet Barber began his commercial real estate career in 2005 when he joined the highly regarded Commerce Real Estate Services Commercial Real Estate Team. He brings his motivation for success, strong work ethic, and high energy to the organization, and is working with one of the most successful brokerage firms in the Intermountain West.

Prior to joining Commerce, Chet began his real estate career in 2001 as a residential real estate agent. During this time he learned valuable skills including the importance of making quick decisions and solving problems in a timely manner. He understands that being dedicated to your clients and knowing their needs and objectives will ensure success in real estate deals. Chet now uses his knowledge and skills in the commercial real estate industry allowing him to assist clients in bringing transactions to close.

Chet realizes that his clients know their real estate needs and it is his job to recognize current and potential problems and quickly find solutions to those problems. He knows he is there to help clients locate properties, structure lease and sales agreements, find suitable exchange properties and find tenants for existing properties. This understanding makes Chet an invaluable asset to those with whom he works; they know they can count on him to get the job done.

Chet has an excellent understanding of the investment and retail segments of the commercial real estate industry. His dedication, knowledge and experience have provided him the opportunity to work with such clients as The Boyer Company, Family Dollar, Press Realty, Leading Tech Development, and McKay Development. Chet has exceptional communication and interpersonal skills that help him retain clients for multiple transactions year in and year out.

Taking the time to understand all the details of each transaction, assuring that everything moves smoothly through the entire process, is what makes Chet a standout in the commercial real estate industry. Chet is dedicated to providing his clients the best possible service guaranteeing that they are always reaching their real estate objectives.

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