

Tom Cook *Retail / Land Specialist*

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Tom Cook is a veteran member of the Commerce Real Estate Solutions retail division, the most respected and successful retail and land team in the Intermountain region. As an integral part of the team he has an exceptional record of success, earning him the respect of both clients and peers. Tom knows what it takes to get the job done, and uses his experience and knowledge of the market to ensure his clients are receiving the best possible service on every deal.

In today's complex and rapidly changing real estate world it is imperative to have an expert to assist in understanding the nuances of the market. Tom has the experience, knowledge and ability to help clients make the right decisions, at the right time, as they work towards reaching their commercial real estate objectives. Tom has been involved in all phases of multifaceted and complicated real estate transactions providing service that earns him the trust and respect of a wide range of clientele.

Tom has been in the commercial real estate industry since 1988 and has become a specialist in site selection, land assemblage and dispositions services. His degree in finance, his experience as a regional manager for national corporations and his competence in the real estate industry, give Tom's clients an unparalleled confidence in his abilities. His positive attitude, integrity and ability to manage complex situations have afforded him the opportunity to work and close transactions with such notable clients as Wal-Mart, Lowe's, Staples, Pier 1, Discount Tire, David's Bridal, AT&T/Spring, Amoco Oil, Fazoli's and Chili's, The Boyer Company, and 5600 Associates

Understanding that up-to-the-minute information is crucial in today's decision making process, Tom takes the time to gather, disseminate and share vital information to his clients in a timely manner. He understands past and current trends and knows how they affect the future of real estate properties. His insight into the market gives his local, national and multi-national clients the confidence they need to make informed real estate decisions.