

Gregory W. Hunter, SIOR *Industrial Specialist*

801-303-5484 • ghunter@comre.com



“One of the most important assets a real estate broker can bring his clients is experience—the knowledge and expertise that comes only with meeting the varied challenges of a diverse clientele.”

An industrial specialist with more than 30 years experience, Greg is able to parlay his comprehensive perspective on the industry into sound and profitable transactions on behalf of a wide variety of clients. Greg is well acquainted with the nuances of market cycles and his experience allows him to anticipate and perceive issues before they occur, to the benefit of the client.

Greg’s ability to find solutions for his clients and his demonstrated skill level in negotiation derive from his hard work with such clients as Wolseley Companies, The Rockefeller Group, Allstate Insurance, Hamilton Partners, Walmart, Borden, Garff Enterprises, Motorola, Qwest, Roadway Express, UPS Logistics, Watkins Motor Freight, USF Reddaway, and Ferguson Enterprises, Federal Express, Edwards Scientific, Prologis and Home Depot.

Greg earned a Bachelor of Science degree in marketing from the University of Utah, where he also pursued graduate studies at the David Eccles School of Business. He is a member of SIOR, Society of Industrial and Office Realtors®, and has received a CoStar Power Broker Award. His superlative performance as an industrial agent has earned him lifetime membership in the Salt Lake Board of REALTORS’ Million Dollar Club, and he has received multiple honors as division salesperson of the year during his tenures with Grubb & Ellis Commercial Brokerage Co., Wallace Associates, and Commerce Real Estate Solutions. Greg’s expertise has been utilized by the Urban Land Institute (ULI), for which he has been a contributing author.

Greg has been involved in many transactions with an emphasis on the disposition of major assets. His understanding of the special needs of individual industries has led to a variety of assignments within specialty segments such as the disposition of real estate on behalf of Ferguson, The Rockefeller Group, Boise Cascade, Hamilton Partners, Salt Lake City Corporation, University of Utah, US Express, Federal Express, Alta Industries, and Volvo to name a few.

References Available Upon Request

Salt Lake City Office
170 South Main Street, Suite 1600 • Salt Lake City, Utah 84101
Tel 801-322-2000 Fax 801-322-2040
www.comre.com

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