

John D. Longaker *Office & Investment Groups*

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“Mr. Longaker is the number three producer overall in Commerce Real Estate Solution’s five offices since joining the company six years ago.”

CAREER SUMMARY

Mr. Longaker is a senior and seasoned commercial real estate professional with significant experience in office leasing and in investment and user sales. He is recognized by his clients and peers for integrity, service and performance of a consistent, high quality nature. Mr. Longaker was the Commercial Salesman of the Year for the Salt Lake Board of Realtors in 1987, after being a finalist the two previous years. This is a once in a lifetime award.

MAJOR CLIENTS SERVED (PARTIAL LIST)

Fidelity Investments
Verizon
Zions Bank
Larry H. Miller Group
Merrill Lynch
Peat Marwick Main
Zions Securities Corp.
Property Reserve, Inc.
Xerox Corporation
AT&T
Wasatch Constructors
eBay
Aetna
Kennecott Corporation
Deseret Mutual
Kirton McConkie
Union Pacific Railroad
Shearson Lehman Hutton
Equitable Corporation
Intel Corporation
Huntsman Corporation
Arthur Andersen
Westin Hotels
Ernst & Young
Sverdrup
General Motors
Allstate
American Bell
Grant Thornton
Surety Life Insurance
Landesk
The Boyer Company

EXPERIENCE

Present	Commerce Real Estate Solutions, Associate Broker Mr. Longaker is the number three producer overall in Commerce’s five offices since joining the company six years ago, and has been in the “Top Five” for five of the last six years.
1999 to 2002	Grubb & Ellis Utah Realty, Executive VP, Principal Broker In addition to the above duties, John was also the highest producer in the office.
1984 to 1999	CB Richard Ellis, First Vice President Mr. Longaker was named Vice President in 1991 and First Vice President in 1997. During his fifteen year tenure at CB Richard Ellis at CB Richard Ellis, he was recognized as the “Top Producer” five times and was in the “Top Five” on ten occasions (more times for each recognition than any other agent). He was also the Principal Broker for both Brokerage and Management Services in 1988 and 1989.
1979 to 1984	Various commercial development and brokerage firms
1972 to 1979	Boise Cascade Corporation - Office Products Division Mr. Longaker was the highest producing salesperson in the Salt Lake office and originated new statewide contracts with two hospital associations and a major utility company.

EDUCATION MA, University of Utah
BA, University of Utah

AFFILIATIONS Lifetime Member and Masters Status, Salt Lake Board of Realtors
Rotary Club of Salt Lake City (20+ years)

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