

Bob Mills *Industrial Specialist*

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Over his 24-year career as an industrial real estate specialist, Bob Mills has successfully completed more commercial real estate transactions than most seasoned agents execute in a lifetime. A practiced veteran of more than 1,500 individual lease and sales transactions, Bob has honed his skills through years of experience in meeting the challenges of a broad and diverse range of clientele.

Bob is an adept negotiator whose abilities translate into one of the highest closing ratios of any agent working in the Salt Lake area market today. His emphasis on hard work and doing what it takes to get the job done have resulted in an average of 125 closed transactions a year, making him the all-time highest producing industrial agent at Commerce Properties (now Commerce Real Estate Solutions).

Widely respected among colleagues and clients alike, Bob's knowledge of the market, wry sense of humor and easygoing style have induced many companies to rely on him exclusively to execute their real estate needs. His realistic, down-to-earth approach to the nuances and realities of the market have benefited building owners who have selected Bob to market their facilities as well as tenants who depend on him to make the best possible use of their real estate dollars.

Bob's stellar performance as a top producer has earned him a lifetime membership in the Salt Lake Board of REALTORS Million Dollar Club. In his spare time, he enjoys golf and family events with his wife and eight children.