

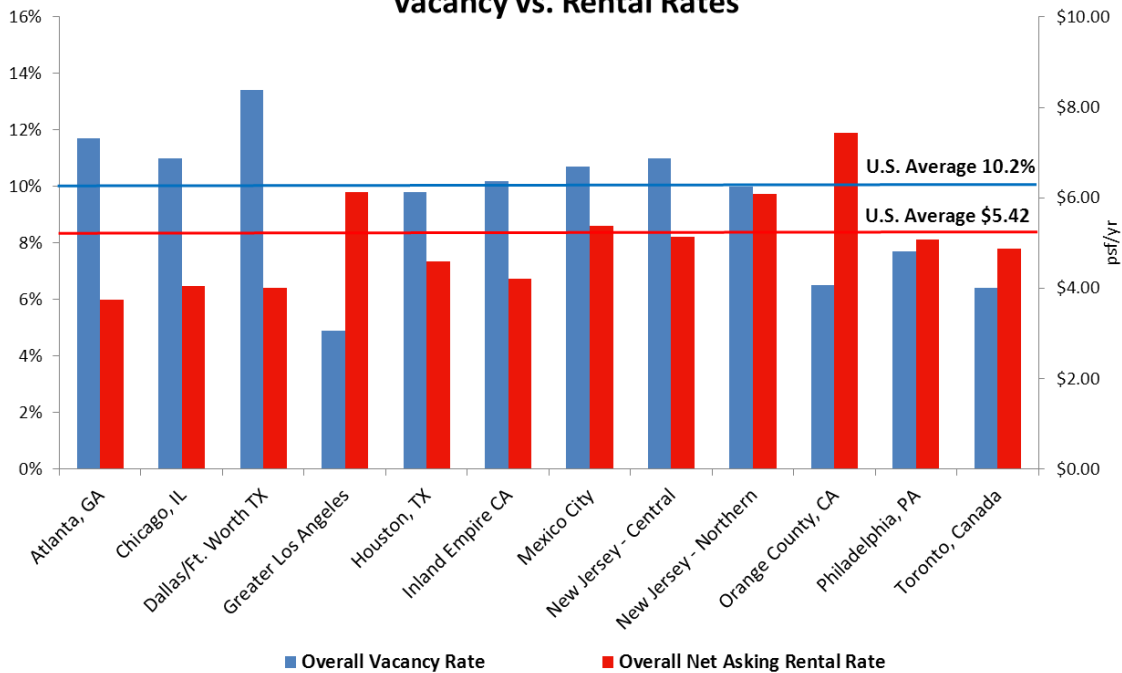


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...through increased knowledge

### INDUSTRIAL RESEARCH FACT OF THE WEEK

#### Vacancy vs. Rental Rates



Source: C&W Research

- Of the largest markets (based on inventory square footage) in the Americas, the Dallas/Ft. Worth, TX market posted the highest overall vacancy rate at 13.4%. The U.S. national average was 10.2% as of first quarter 2011.
- The U.S. national average for overall net asking rental rates was \$5.42 per square foot while the Orange County, CA market posted the highest asking rate at \$7.44 per square foot.

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