



Nick Clark Senior Director | Retail

170 S Main | Salt Lake City, UT 84101

Direct +1 801 303 5430

Fax +1 801 322 2040

nclark@comre.com | comre.com

Professional Expertise

Nick Clark is a Senior Director with Cushman and Wakefield/Commerce, in Salt Lake City. He joined the company in 1997, and represents owners and tenants in selling and leasing of retail properties throughout Utah and the Intermountain West. Nick and his team provide clients with details on available properties in locations that fit their business profile and real estate goals. He is experienced with property types ranging from regional retail centers to unanchored strip centers, and businesses ranging from existing expansions, to new-to-market entries.

Nick's up-to-date database of tenants looking for space allows him to identify potential tenants who do not conflict with existing business tenants. He is expert at marketing properties from multiple angles, whether making calls to potential tenants or assembling and distributing site information, competition analysis, demographic profiles and market penetration studies. Nick is known for closing transactions efficiently by cutting through extraneous data and focusing on each individual client's requirements.

Clients Served

- Wal-Mart/Sam's Club
- Toys R Us
- Babies R US
- Shoe Carnival
- JoAnn Fabrics
- Dollar Cuts
- Mod Pizza
- Miller Real Estate
- Weingarten Real Estate
- Boyer Company
- Arbor Commercial
- Nupetco Associates
- Thackery company

Major Transactions

- JoAnn Fabric's, St. George, American Fork, Clinton, UT – buy-out of three Robert's Crafts stores – 65,000 SF
- Wal-Mart Neighborhood Market, Pleasant Grove, UT – 6.5 acres in 40,000 SF

Accomplishments

- Shoe Carnival – four year, fifteen store expansion into Utah, Idaho, Montana, and Wyoming

Professional Affiliations

- Board of Directors, 2009-2015 – ICSC Utah Chapter (International Council of Shopping Centers)

Professional Recognition

- *Business Excellence Award*, 2013, 2014 – CCIM (Certified Commercial Investment Member)

Community Leadership

- Board of Directors – Salt Lake CAP (Community Action Program)
- Home Builder – Habitat for Humanity

Education

- BS, Political Science – University of Utah