



Rick Newton Director – Retail / Land / Investment

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Professional Expertise

Rick Newton is a specialist in both the retail and industrial divisions of Cushman & Wakefield/Commerce. Through his years of experience in the commercial real estate industry Rick has developed a meticulous attention to detail and a dedication to customer service that earns him the trust and respect of his peers and clientele. Rick's unwavering integrity and honesty create long-term, lasting relationships with his clients. These attributes have given Rick the reputation as a professional that clients can trust and rely on when executing their real estate transactions.

Major retailers such as Wal-Mart, Sam's Club, Lowes, Michaels, Staples, etc... have relied on Cushman & Wakefield/Commerce to execute their real estate needs in Utah on an exclusive basis. The group has represented scores of well-known national and local tenants with requirements both large and small. A few of Rick's personal clientele in both the retail and industrial service lines include CitiFinancial, Bank of Utah, First National Bank, Bank One, The North Face, Ramp Sports, Goode Technologies, Arby's, KFC, Wingers Restaurants, Compeq International, Viridian Corporation, Metro Group Inc., Christy Sports, The Salvation Army, Salt Lake City Redevelopment Agency, DXP Companies, Bolo Corporation, Steel Encounters, CW Financial Services, etc...

Rick's years of experience in the commercial real estate industry provide his clientele with extensive expertise and knowledge in tenant representation, lease and sale transactions, and acquisition and disposition of properties along various service lines. From initial concept, to completion of multi-property developments and acquisitions, Rick takes care of all phases of the most complex transactions, becoming a member of his clients' business team to provide them ongoing service on all of their current and long-term commercial real estate needs.

Rick's dedication to his profession and his tenacious drive ensure his clients that they will be receiving the best possible service as they work towards reaching their real estate objectives. From simple lease transactions to major land assemblages, tenant construction and leasing, Rick's extensive knowledge and experience makes him well equipped to handle the most demanding needs of a discerning clientele.