



Steve Tate Senior Director

170 South Main Street, Suite 1600 | Salt Lake City, UT 84101
Direct +1 801 303 5558
Fax +1 801 322 2040
state@comre.com | comre.com

Professional Expertise

Steve Tate is a Senior Director with Cushman & Wakefield/Commerce's retail group. He is well-versed in current real estate trends, and expert at restructuring commercial real estate assets, and significantly improving their value through leasing, financing, operations, and financial analysis of investments and asset collections. Steve is a skilled negotiator and liaison between clients, architects, contractors, and other industry professionals, including lobbying governmental entities and individuals to guide their decision making.

Steve understands the full spectrum of commercial real estate after years of varied experience. Prior to joining Cushman & Wakefield/Commerce, he operated and directed his own real estate services company, Tate Properties, LC. He has worked at NAI Utah/Mountain West Retail as a Senior Retail/Investment Specialist, and at Woodbury Corporation where he leased the majority of Woodbury's retail portfolio. Steve began his commercial real estate career with Barlow Nielsen Associates, where he developed proficiency in property and asset management, lease administration, and construction management.

Steve's 20 plus years in commercial real estate has given him the opportunity to work with a majority of active retailers, developers, and other property owners in the Utah market. His broad perspective on real estate, and great people skills give him a unique ability to facilitate development and redevelopment projects, and procure entitlements by working with governmental entities.

Happily married for 20 years, Steve has three children, and enjoys spending time with them in Utah's mountains, boating, skiing, fishing, and enjoying nature. He also loves coaching his kids in sports, and playing guitar.

Professional Affiliations

- International Council of Shopping Centers (ICSC) member
- Certified Commercial Investment Member (CCIM) designee

Community Leadership

- Mountain States ICSC, Executive Committee, 2000 and 2008
- CCIM, Chapter President, Advisory Board and Management Committee, 2002 – 2007
- Little league football, soccer, basketball and baseball coach

Education

- B.A. Marketing, University of Utah
- ICSC University of Shopping Centers, Wharton School at Pennsylvania, 2006
- Utah licensed broker, 2010