



T. Orden Yost, CCIM Senior Director | Office, Medical, Development/Investment

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Professional Expertise

The discipline, focus, and concentration that enable T. Orden Yost to compete in marathon running are traits that have served him well in the arena of commercial real estate. Channeling his efforts towards problem solving with the client's goals in mind has gained Yost a solid reputation with developers, landlords and tenants alike as a tenacious, direct individual whose work is swift and sure.

Yost is extensively involved in community affairs, having served on the Murray City Economic Development Advisory Board and now on the Murray City Board of Appeals. He has also served on the Salt Lake County Recreation District Advisory Board, Murray Recreation Advisory Board, and the Murray City Board of Appeals multiple times. He gained in-depth experience in community planning and zoning issues as a member of the Murray City Community Planning Council. He is a lifetime member of the Salt Lake Board of Realtors Million Dollar Club and serves on NAIOP and CCIM committees.

During his tenure as an office and medical development/investment specialist at Cushman & Wakefield/Commerce, Yost has consummated thousands of transactions in all areas of leasing, sales, assemblage of land and acquisition of investment properties. Yost has earned the CCIM designation. As a graduate of the CCIM education program, the most challenging in the industry, Yost brings an exceptional level of real-world experience, market knowledge and negotiation skills to each client assignment. Yost is an Airborne, Ranger, Special Forces qualified retired officer in the United States Army and is a highly decorated veteran of the Vietnam War. His educational experience includes studies at Idaho State University and Brigham Young University with a focus on marketing and psychology.

Clients Served

- Developers Diversified Realty
- Legacy Partners Commercial, Inc.
- CIGNA Investment, Inc.
- Gerald D. Hines Interests
- Sentinel Realty Advisors Corp.
- The Circle K Corporation
- Hamlet Development Corp.
- Humana Hospital Corp.
- Property Reserve Inc. (PRI)
- Hospital Corp. of America (HCA)
- F.W. Jones Associates, Inc.
- Aetna Insurance Real Estate Division
- Utah Radiology Associates, 53rd Investors
- Utah Retirement Board and Pension Fund
- Machan Hampshire Properties, Inc.
- Gerding/Edlen Development, Inc.
- Washington Mutual Savings Bank
- National Life of Vermont Insurance Co.
- Kimball Investment Co.
- Merrill Lynch Private Capital, Inc.
- Hawaii Mason's & Plasterer's Pension Trust Fund
- Murray City RDA
- Dime Savings Bank
- IHCB Investment
- W.P. Carey & Co.
- Argent Group
- Johnson Wax Corp.
- Prowswood Corp.
- Pacific Corp. (UPL)
- Janss Corp.
- Rice Melby, Inc.
- Murray City Corp.