



Gordon Ahalt Senior Director | Investments

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Professional Expertise

Gordon Ahalt joined Cushman & Wakefield/Commerce as a senior director and member of the Investment Advisory Group in Seattle. He oversees our equity, debt, and structured finance service for the Pacific Northwest. His professional history includes over thirty eight years of diversified corporate finance and real estate investment, development, management and brokerage experience. Gordon has been responsible for the acquisition, development, and disposition of over 5.5 million square feet of commercial property, including office, industrial, multi-family, retail, and hotel properties, as well as over 9,300 acres of community master-planned land. He has completed over \$4 billion of project secured real estate financing.

Major Transactions

Acquisition & Development

• 4 Penn Center (office)	525,000 SF	Philadelphia, PA	\$94.0 M
• One Overton Park (office)	380,000 SF	Atlanta, GA	\$92.0 M
• Avalon on the Sound (apartment)	421 units	New Rochelle, NY	\$114.0 M
• W Hotel (hospitality)	258 rooms	San Diego, CA	\$94.0 M
• Loews Hotel (hospitality)	285 rooms	New Orleans, LA	\$72.0 M
• Pine Meadow (office)	90,000 SF	Libertyville, IL	\$14.0 M
• Pacific Rim Science Park (industrial)	20 acres	San Jose, CA	\$14.0 M
• Subaru Industrial BTS (industrial)	413,700 SF	Portland, OR	\$20.0 M
• Residential Land (new community)	2,300 acres	Black Diamond, WA	\$90.0 M

Acquisitions

• Ardea (multi-family, high rise apartment)	323 units	Portland, OR	\$120.0 M
• Westwood Village (retail)	407,000 SF	Seattle, WA	

Professional Affiliations

- Member, ULI (Urban Land Institute)
- Member, NAIOP (Commercial Real Estate Development Association)
- Licensed managing broker, Washington state
- Former member, National Realty Committee
- Former member, Investment Management Committee, Kennedy Associates



Professional History

- Senior vice president and principal, Bentall Kennedy (formerly Kennedy Associates), 1998 to 2011
Responsible for the identification, underwriting, structuring, closing and management of joint venture, development partnerships on behalf of the closed-end, commingled fund, Multi-Employer Development Partnership (MEDP). Also responsible for project financing, deal structure advisement, and asset management of Multi-Employer Hotel Partners Fund (MEHP), an investment in a 2,300 acre master-planned residential development partnership.
- Senior managing director, Cushman & Wakefield of Washington Inc, 1996-1998
Responsible for the strategic, organized coordination of the firm's core marketing capabilities.
- Chief financial officer and vice president, Portfolio Management at Bechtel Investments Realty, Inc., 1989-1998
- Chief financial officer, Chevron Land & Development Co., 1985-1989

Education

- B.S. Finance, University of Denver
- M.B.A. Business Administration, University of Denver