



**Kevin Smith** Associate Director

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### Professional Expertise

Mr. Smith became joined Cushman & Wakefield in 2000. His experience with sales and leasing activities focuses on office properties located within South King County/Pierce County. Mr. Smith joined after two years of building and maintaining a list of clientele at the real estate firm of Norris, Beggs and Simpson.

Mr. Smith's commercial real estate career involves a number of complex transactions, the most notable being, ER Solutions, Inc. This involved the merger of WCI Financial Services and International Mercantile Company. He successfully coordinated and negotiated a move of 550 individuals into a 60,000 square foot facility located in Renton, Washington. Other notable transactions include two 100,000+ square feet building sales in Kent and Tukwila, Washington; leasing of 31,950 square feet of Columbia Place for the WatchMark Corporation in Bellevue, Washington; and representation of clients which include Iron Mountain, Rockwell Collins, Inc., NNN Properties, LBA Realty, and RREEF. He currently represents office properties in the Southend market in excess of 500,000 square feet.

Mr. Smith history of establishing and maintaining relationships with major corporations such as Federal Express and Consolidated Freightways, while owning his own business, has proved beneficial in his ability to work with a wide variety of clients seeking office space. A Washington resident for over 30 years, Mr. Smith is actively involved with the local real estate community.

### Professional Affiliations

- National Association of Realtors
- Washington Association of Realtors
- CCIM candidate
- WSCAR

### Education

- Bachelor Degree in Public Relations and Marketing, University of Washington