



**Michael Dunn, CCIM, SIOR** Market Leader, Las Vegas Region

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## Professional Expertise

Michael Dunn is the Market Leader for Cushman & Wakefield/Commerce's Las Vegas office. He works with all service lines within the firm to grow market share for both investors and occupiers in Nevada. He leads brokerage, drives business development, oversees recruitment and client relationships, and supports transactions.

Mike began his commercial real estate career in 1979 and has a unique set of experience and credentials. He joined the company in 2003 and is consistently recognized by his peers as one of the top leasing and sales brokers in S. Nevada. Mike has represented large developers in leasing, marketing and developing of office and industrial properties. He has been directly responsible for a combined portfolio of 3.5 million SF of commercial space for the Lincoln Property Group in Dallas, The Howard Hughes Corporation, and American Nevada Company in Las Vegas.

Mike has represented companies from nearly every industry group including, completing over 2,500 office, industrial, land, sales and lease transactions, totaling over 15 million SF and valued at over one billion dollars.

## Clients Served

- American Express Financial
- Brown & Brown Insurance
- Cardiovascular Consultants
- CH2M Hill Engineering
- Chase Manhattan Mortgage
- Dain Bosworth Securities
- Hospital Corp. of America
- Healthcare Partners of NV
- Nevada Contractors Board
- Ogilvy & Mather Advertising
- TelePacific Communications
- Dean Witter
- Encore Productions
- ESPN
- Chicago Title
- Fidelity Title
- First American Title
- Flavor Consultants
- Ford Motor Credit
- Gordan Silver-Law
- Hale Lane-Law
- Charles Schwab
- Impac Medical Services
- Kolesar & Leatham-Law
- Lewis & Roca-Law
- New York Life
- Paychex
- PBS&J Engineering
- Providian Financial
- Smith Barney
- Starbucks
- City National Bank
- Take 2 Interactive
- The Art Institute
- Ticor Title
- Travelscape / Expedia
- UBS Securities
- Vargus & Bartlett-Law
- WP Moore Engineering
- Zappos.com
- Citadel Broadcasting
- Bank of America

## Professional Affiliations

- Certified Commercial Investment Member (CCIM)
- Society of Industrial & Office Realtors (SIOR)

## Professional Recognition

- Commercial Alliance Member of the Year, 2007

## Community Leadership

- SIOR Southern Nevada President, 2014
- SIOR National Budget Committee

## Education

B.S. Business Administration & Finance, University of Utah