



**Bob Hawkins** Senior Director - Office

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### Professional Expertise

Bob Hawkins specializes in the leasing and sales of office and industrial real estate. He represents landlords and sellers only. He considers integrity, knowledge, skill and conflict resolution among his strongest attributes. His aggressive, "make it happen," attitude has served his clients well in the past 10 years of his real estate career — in 2014, 131 successfully completed transactions.

### Clients Served

- The Koll Company
- Cushman & Wakefield Capital
- TelePacific Communications
- LNR
- First American Title
- Colonial Life
- Penn Mutual Life
- CitiBank

### Accomplishments

- 2014: completed 129 leases and 6 sales, totaling 670,162 SF of space, value of \$48,656,137.87
- 2013: completed 103 leases and 3 sales, totaling 412,123 SF of space, value of \$22,718,299
- 2012: completed 91 leases and 2 sales, totaling 286,450 SF of space, value of \$10,879,032
- 2011: completed 95 lease and 3 sales, totaling 387,450 SF of space, value of \$20,633,335
- 2010: completed 93 lease and 4 sales, totaling 317,710 SF of space, value of \$11,321,094
- 2009: completed 27 lease and 2 sales, totaling 191,456 SF of space, value of \$14,660,733

### Education

- Bachelor of Science, Business Administration, Kansas State University