



Tony Kusak Senior Director

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Professional Expertise

As a member of the Industrial Services Group at Cushman & Wakefield/Commerce, Tony Kusak represents corporate clients nationally and locally in acquisitions and dispositions of industrial property. He also represents industrial owners, executing property marketing, leasing and sales. He has gained thorough knowledge of transaction strategies, with a wide variety of assignments. His financial background, combined with persistence and diligence in identifying opportunities for clients helps to better serve their real estate needs.

Tony joined the Industrial Services Group of Cushman & Wakefield from Arthur Andersen, LLP where he became licensed as a Certified Public Accountant. Tony worked in the firm's real estate division servicing the audit and consulting needs of multiple publicly traded and privately held clients.

Corporate Occupier Representation: Mr. Kusak's representation of corporate occupier transactions in the Puget Sound Region has included building sales, leases and build-to-suits. Recent corporate occupier clients include: VAS Aero Services; Professional Hospital Services; Solo Cup; Hollingsworth Logistics Group, LLC and Smart Warehousing.

Owner Representation: Mr. Kusak's representation of local and institutional owners of real estate in the Puget Sound Region has included building sales, local and institutional leases. Local and institutional clients include LBA Realty; Prologis and Simvest Properties.

Professional Affiliations

- Cushman & Wakefield Global Supply Chain Solutions Group
- SIOR Seattle, Washington State Chapter
- Certified Global Supply Chain Specialist
- Counsel of Supply Chain Management

Professional Recognition

- Top 25 National Producers, Cushman & Wakefield, 2009
- Deal of the Year, Cushman & Wakefield/Commerce, 2013
- Deal of the Year, Cushman & Wakefield/Commerce, 2013
- Top 5 Producers, Cushman & Wakefield, WA, 2005, 2006, 2009
- Power Broker, CoStar, 2004, 2011, 2012, 2013
- Rookie of the Year, Cushman & Wakefield, WA, 2001
- Marily Sande Humanitarian of the Year Award, Cushman & Wakefield, 2005

Education

Bachelor of Arts, Business Administration and Accounting, University of Washington