



**Art Farmanali** Director

6725 Via Austi Parkway, Suite 275 | Las Vegas, NV 89119  
Direct +1 702 688 6912  
Fax +1 702 796 7920  
afarmanali@comre.com | comre.com

### Professional Expertise

Art Farmanali is a Director with Cushman & Wakefield Commerce, specializing in industrial and investment sales.

Prior to joining Cushman & Wakefield Commerce, Mr. Farmanali was a Vice President with Prudential | IPG Commercial Real Estate for 13 years, where he was the top industrial producer in 2001, 2004, 2005, 2006, 2008 and 2009 with emphasis on the investment market. Since the early 1990's, Mr. Farmanali has been actively involved as a principle owner in several land syndications in Southern Nevada and was named in the Top Ten Brokers for 2012, 2014, and 2015 at Cushman & Wakefield Commerce. He has successfully managed, assembled and sold land parcels in excess of 250 acres in the southwest Las Vegas Valley on behalf of his clients. Mr. Farmanali has been active in the Las Vegas Industrial Market for the last 20 years with emphasis on E-Commerce Tenant Rep and Big Box Distribution. More recently, leased a 464,000 SF industrial building to an end user in December of 2014.

Since 1997, Mr. Farmanali has been actively involved in the commercial brokerage industry. Over the last 20 years he has been responsible for land sales, site selection, business park development, and leasing of over 5 million square feet of industrial real estate valued at over \$750 million dollars.

Mr. Farmanali received his SIOR (Society of Industrial and Office Realtors) designation in 2007 and is an active member. The SIOR designation is a mark of professionalism and experience. This designation puts Mr. Farmanali in the top five percent of all office and industrial brokers in the United States. SIOR brokers are expected to maintain high ethical standards at all times in their professional careers. Mr. Farmanali can service a broad range of clients in the real estate industry with his extensive knowledge and experience in the commercial real estate brokerage industry. Mr. Farmanali also served as the Admission's Chair from 2012-2013 for the SIOR Nevada Chapter and is currently serving on the SIOR National Ethics Committee for 2016.

Mr. Farmanali has a B.S. in Accounting from California State University in Northridge. He has over 18 years of extensive experience in the finance and accounting field and was a Controller and CFO before moving to Las Vegas from Southern California. During his career he gained experience in tourism, real estate development, the entertainment industry, as well as being responsible for overseeing administrative departments and accounting functions.

For the last 30 years Mr. Farmanali has been actively involved with several philanthropic foundations, such as the Aga Khan Development Network (AKDN). He has not only provided community service of his personal time and knowledge but has also made significant financial contributions to communities across the United States and in third world countries. Mr. Farmanali has traveled extensively to third world countries to assist in raising awareness for health, education, rural development, eliminating poverty and civil society programs in some of the most impoverished communities in Asia and Africa. The AKDN Foundation partners with other likeminded institutions is dedicated to international development, sharing lessons learned and collaborating on programs with foundations such as the American Red Cross, Ford Foundation, Johnson & Johnson, Rockefeller Foundation and the United States Department of State.